

## Dental Office Overhead

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Overhead numbers for a healthy dental practice:

Staff Salaries (including benefits and government required Payroll expenses) 24-26%

Clinical Supplies (does not include equipment) = 6%

Lab Fees (all) 7-8%

Rent or lease payment = 4%

Equipment Purchases = 2-3%

Office Supplies (includes postage and electronic billing and filing charges) = 2-3%

Utilities, telephone, accounting, legal and professional fees = no more than 10%

Ideal true, Dental Practice overhead should be between 50 and 60 percent. If your overhead is more than 60%, you should evaluate your numbers, see what is out of line and take steps to correct it.

Some numbers may be included as "overhead" or "practice expenses" that are not absolutely required to run a Dental Practice. These items should not be calculated when evaluating the efficiency of your Dental Practice. However, they should be calculated for business and tax purposes.